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- San Francisco Foundation

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- HPI Capital
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- Harris Theater for Music and Dance
- Independence Foundation
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- Nove Capital

Gifts of $5,000–$9,999
- Art Dealers Association of America
- Bloomberg
- Independence Foundation
- The Liman Foundation
- Norfolk Southern Foundation

Gifts of $2,500–$4,999
- The Ford Foundation
- Glenmede Trust
- Houston Arts Alliance
- Network for Good

Gifts of $1,000–$2,499
- Alpha Psi Omega, SUNY Fredonia
- CSX Corporation
- Czarnowski Company
- Deitch Galleries
- Marian Goodman Gallery
- Imelda’s, Aspen
- Irving Arts Center
- JPMorgan Chase
- Ovation TV
- The Woods

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- Distractions, Inc.
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- Glenstone Foundation
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- The Elizabeth & Richard Dubin Foundation
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In Memoriam  
Peter Donnelly  
ARTS CONSULTANT  
Seattle, WA
2008 FINANCIALS
# Comparative Operational Expenditures


<table>
<thead>
<tr>
<th>Program Area</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
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<tbody>
<tr>
<td>Professional Development/Field Services</td>
<td>$1,074,239</td>
<td>$1,510,547</td>
<td>$1,681,470</td>
<td>$1,204,811</td>
<td>$2,287,580</td>
<td>$1,943,123</td>
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<tr>
<td>Government Affairs and Public Sector Partnerships</td>
<td>$725,715</td>
<td>$1,205,071</td>
<td>$885,809</td>
<td>$880,280</td>
<td>$886,808</td>
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<td>Arts in Education</td>
<td>$511,905</td>
<td>$507,432</td>
<td>$258,351</td>
<td>$314,681</td>
<td>$352,444</td>
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<td>Research and Information</td>
<td>$594,169</td>
<td>$596,863</td>
<td>$783,645</td>
<td>$1,029,020</td>
<td>$1,248,105</td>
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<td>Leadership Alliances</td>
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<td></td>
<td></td>
<td></td>
<td>$1,035,525</td>
<td>$1,106,749</td>
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<tr>
<td>Communications/Visibility</td>
<td>$1,487,449</td>
<td>$2,194,574</td>
<td>$2,505,888</td>
<td>$2,541,767</td>
<td>$1,379,341</td>
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<tr>
<td>Private Sector</td>
<td>$1,595,298</td>
<td>$1,540,417</td>
<td>$1,556,639</td>
<td>$1,417,777</td>
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<tr>
<td>Special Projects</td>
<td>$1,836,397</td>
<td>$548,146</td>
<td>$1,312,586</td>
<td>$1,438,179</td>
<td>$591,510</td>
<td>$464,359</td>
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<td>Arts &amp; Business Council of New York</td>
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<td>$703,795</td>
<td>$767,808</td>
<td>$749,857</td>
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<td>Arts Action Fund</td>
<td>$1,601,173</td>
<td>$1,701,513</td>
<td>$1,823,855</td>
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<td>$1,606,153</td>
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<td>Americans for the Arts Foundation</td>
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<td>$4,109</td>
<td>$3,750</td>
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<td>Management and General</td>
<td>$1,214,172</td>
<td>$1,756,119</td>
<td>$2,154,277</td>
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<td>Membership Development and Fundraising</td>
<td>$815,585</td>
<td>$1,031,960</td>
<td>$1,213,827</td>
<td>$757,201</td>
<td>$762,003</td>
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<td><strong>Total Expenses</strong></td>
<td><strong>$8,259,631</strong></td>
<td><strong>$9,350,712</strong></td>
<td><strong>$14,696,119</strong></td>
<td><strong>$14,835,268</strong></td>
<td><strong>$15,267,383</strong></td>
<td><strong>$15,107,611</strong></td>
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</tbody>
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*This document, produced by management for the purposes of this report, is based on the audited consolidated financial statements and accompanying notes prepared by the public accounting firm of Tate & Tryon based in Washington, DC for the respective years listed.*